

## About Us

We provide superior landscape maintenance & snow/ice management to our residential and commercial clients to ensure their property sustains value and beauty over the years.

Whether it's a driveway that needs cleared or a five-acre parking lot, our SIMA Certified Snow Professionals provide reliable snow and ice management services for all your winter needs. We adhere to the SIMA code of ethics and guarantee the highest possible level of service.



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### Can you answer YES to these five questions about your current Snow & Ice Management provider?

**(1) Is the company owned and operated by a SIMA Certified Snow Professional?**

SIMA is the Snow and Ice Management Association. SIMA is the industry's organization for ensuring and certifying the quality, training and professionalism of snow service providers.

A SIMA Certified Snow Professional (CSP) has:

- i. Demonstrated the necessary skills to manage the most sophisticated properties
- ii. Received the proper training to use the most current snow removal techniques
- iii. Mastered the subjects of contract law and business management as they relate to the snow industry

**(2) Is the company that signed the snow removal contract actually the one doing the work?**

Some snow removal providers will present all of the work that they have done as a means to closing a contract when, in many cases, this work was actually performed by a sub-contractor.

**(3) Does the company have a snow response plan that you helped develop?**

Is your property managed to your specifications and preferences or is your property managed in a manner dictated by the contractor? Your input is key to a successful Snow Response Plan.

- i. Determination of the primary and secondary clearing areas
- ii. Determination of stockpiled snow location
- iii. Determination of storage location for material and equipment
- iv. Determination of which de-icing products are to be used
- v. Determination of critical MUST BE CLEAR times

**(4) Is the company on-call 24/7?**

An effective Snow Response Plan should include regular reviews of the major weather reporting services. These reports are necessary to monitor changing conditions and modify the Snow Response Plan accordingly. Adjustments to the Snow Response Plan must be communicated to the customer so that they know in advance what the course of action will be, and any necessary steps the customer should take.

**(5) Is the company fully insured for snow and ice liability?**

Many insurers have dropped Snow Coverage and most companies are not able to obtain it. This should be a must-have, non-negotiable item. **Demand to see proof of insurance before you sign!**